

THE ULTIMATE FINISH

OCT 2014 ISSUE 14

AXALTA

leaders in colour technology.

INSIDE THIS ISSUE

The Latest in Colour Retrieval Software
Introducing Axalta Business Services
Visit Our Brand New Websites





WE'RE ALL FOR PRODUCTIVITY

MORE THAN JUST PAINT

Cromax® is the global coatings brand for refinish bodyshops. Designed to increase productivity from the front of the bodyshop to the back through coating systems engineered for easy, quick and accurate application. Plus our localised business and marketing support solutions, and pragmatic innovations simplify and expedite the refinish process. With solventborne and waterborne Cromax® products and support, we help bodyshops focus on driving their business forward.

MAIN BENEFITS

- Innovative binder/tint system technology
- ValueShade – seven shade undercoat system to assist with faster topcoat coverage
- Universal activators and thinners
- Easy colour matching with the Acquire Spectrophotometer and colour software
- Constantly updated colour library of over 30,000 colours
- Dedicated Business Services team helping bodyshops to become more attractive to Fleet, Lease and Insurance companies

Whether you're refinishing passenger cars or commercial vehicles the versatile application and wide colour range make Cromax® Basecoats an ideal coatings system to improve productivity and profitability of your business.

1800 292 582 (AXALTA)
www.cromax.com.au



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Letter from the **MANAGING DIRECTOR**



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Welcome to the October Axalta Coating Systems™ edition of The Ultimate Finish!

Welcome to the latest edition of The Ultimate Finish, where we aim to keep you up to date with the latest industry news and technology, launches and product updates.

It's been a year of renewal for Axalta™ in more ways than one, with a range of new and improved products and initiatives rolled out in 2014.

With Cromax, Spies Hecker, Standox and Nason Industrial, we don't simply want to provide you with high quality products. We also aim to deliver a range of value-add business solutions that help to streamline your operations, increase workshop productivity, improve your employee skillsets and ultimately, boost your bottom line.

This is what Axalta Business Services (formerly DuPont Performance Services), our consultancy service for the collision repair industry, is all about. With a new name and a new team on board, we're excited to offer this service to a broader range of customers throughout Australia and New Zealand. Turn to page 13 to learn more.

We're also thrilled to discuss some of the ways that Axalta is working with the latest advances in technology to deliver the best possible products to the market.

From gas infrared arches that can halve your paint drying time and increase your productivity by up to 60% (pages 8-9), to upgraded colour retrieval software that connects you to the internet and provides automated updates, we're excited to show you how you can bring greater efficiency and productivity to your bodyshop.

Finally, behind the scenes we've been busily working to relaunch our websites across all of our brands. Our new and improved websites are streamlined so that our online presence is consistent and uniform on a global level, with improved functionality, cleaner design and simpler navigation. Turn to page 11 to learn how these changes can help you find the information you need as quickly as possible.

With so much to share, this issue is jam-packed. When you've finished reading here, feel free to jump online at www.axaltacs.com.au for even more news and updates on all things refinishing.

Sincerely,

Stan Willmott
Managing Director - Axalta Coating Systems™



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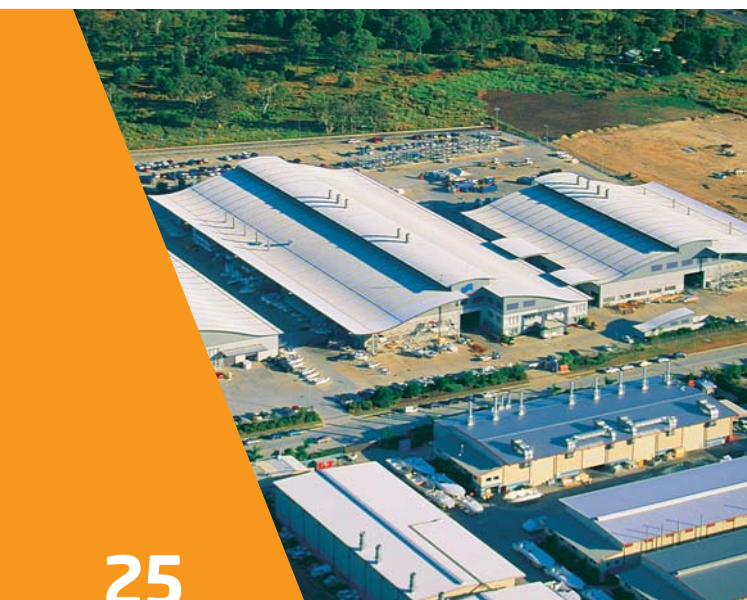
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AXALTA LEADING THE WAY FOR A SUSTAINABLE FUTURE



Sustainability: the building block for every business

Sustainability has become central to Axalta's business, where environmental, social and economic actions have become fundamental to our growth and ultimately your business' success.

Our commitment to sustainability is through our coatings being designed to serve the sustainability goals of you, our customer. By helping products last longer through reduced corrosion, enabling your operations to run more efficiently and providing ways to save energy, reduce waste and be more productive, whilst improving the levels of safety in your workplace environment.

Among the many products we have introduced into the market that has a strong focus on sustainability include:

- Low VOC compliant solvent and waterborne basecoat from Cromax
- Standoblu waterborne basecoat from Standox and
- Permahyd Hi-TEC waterborne basecoat from Spies Hecker
- One Visit Clear Coats from Standox
- High solid low VOC range of clears and primers, such as Corlar
- Range of productive clears and primers, which save time and energy

Furthermore, as much of the new Axalta push evolves replacing solvent based coatings with waterborne alternatives, the workplace health and safety improvements will be major plus in our drive to change the industry for the better, not just in Australia but globally

The global power of our company, which has certifications and internal policies that fulfill and promote sustainable practices in 35 manufacturing centers on five continents, to include:

- ISO 14001 Environmental Certification
- ISO 9001 / TS 16949 Quality Certifications
- Environmental, Health, Safety & Security Policy

But for Axalta, it's not merely about products. Like all companies, we are expected to balance our environmental, social and economic performance which is all part of the sustainability performance mix.

Our efforts to encourage sustainable growth can best be quantified through the sustainability category of the Paint & Panel Industry Awards that will be held in October 2014. We are proud to sponsor this award, as it is our opportunity to reward bodyshops that don't just think about achieving a green rating or improving recycling processes. But establishing a sustainable business model that will stand the test of time.

The Axalta Business Servicess team can help you towards achieving your company's sustainable business goals. They will help you to work smarter, while creating a healthier and greener environment for your business.

Call us today on 1800 292 582 to take the first step to meaningful actions for a sustainable future for everyone!

Axalta's Sustainability Report

Axalta's 2013 Sustainability Report. Our first report tells the story of who we are, our commitment to our industry and the enormous potential that we have for dynamic and sustainable growth in the future.

To find out more please visit:
<http://www.axalta.com.au/sustainability>



1. Axalta, committed to a sustainable future for everyone!

Advancements in Colour Retrieval Software

New software for seamless performance

On the eve of releasing our next generation of colour retrieval software across all of our brands, we're excited to show you how our new and improved program can bring greater efficiency and productivity to your workshop.

Direct connectivity to the internet, a cloud-based data system and automated access to the most up-to-date colour formulations are just some of the key benefits of our new software, scheduled for release later this year.

These changes apply to our software systems across all three refinish brands:

- Standowin iQ for Standox®
- Phoenix for Spies Hecker®
- ChromaWeb™ for Cromax®

"The principles are the same as the software we're using now, which is already working very well," explains Stan Kosiak, Axalta™ Colour IT Co-ordinator. "What we're doing now is offering our customers a new and improved version of what they're already using."

Faster, more effective updates, without customers having to lift a finger

In the past, updates to the software were performed every 4 to 6 months via a DVD. The new software system will provide customers with a variety of options from a simple desktop program to an internet powered, cloud based solution. All customers will now be updated more regularly and efficiently.

The new software will first be rolled out in Europe and Australia, later this year. "Upon release, customers will be supported in the transition by our trained support staff," Stan says.

STANDOWIN 

Phoenix CHROMAWEB™

Benefits of New Software Upgrades



Direct Internet Connectivity = Automatic Updates

Provided you can connect to the internet in your paintroom, maintaining your colour retrieval software will become a 'set and forget' exercise, as the latest version of the colour database, specific formulas and the actual software itself will download and install automatically, behind the scenes – without you needing to press a button.



Network Connectivity

Rather than installing the software on one computer, the system now has the ability to be set up within a network. Because it's no longer a desktop software package, you're not limited to just one PC - you can have many PCs connected to this one database, from the paintroom to the office.



Report Management

The new system will generate a variety of reports that customers can use to help them monitor their paint mix rooms, both by painter and by client.



Seamless File Sharing

When upgrading from our existing paint software to this new system, any personal data and information can be seamlessly loaded into the new system. Within a network, you will have the capability of sharing data between multiple sites - even if they are in different cities.



Cloud Back-up

If the system is connected to the internet, that means all of your personal data is saved in the cloud as an additional "back-up".

Tailor Made Solutions

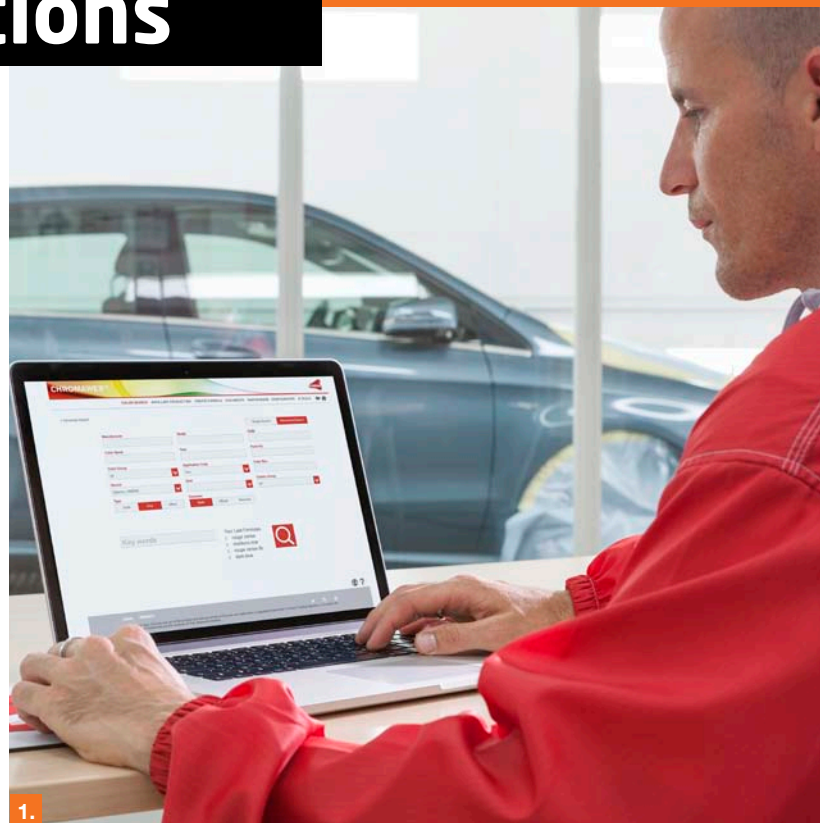
We will work with you to create a tailored solution that suits your needs, whether you wish to use a stand alone system or take advantage of the web based functionality, clarifies Steve Burns, Axalta Regional Colour Manager.

"The capability is there for more sophisticated uses, if customers wish to utilise it – but if they want to use it simply for colour retrieval and leave it at that, then that's fine too," Steve confirms.

"It will still be perfectly suitable for use by those customers who wish to use the standalone system."

Watch out for the new Colour Retrieval Software coming your way soon!

1. ChromaWeb in action



1.

Keen to boost productivity

60%?

Latest innovations in infrared technology (IRT)

Collision repairers across the country are increasingly investing in the latest paint curing technologies, in a bid to do more with less. The result? Maximised productivity and efficiency, and a boost to the bottom line.

“There is nothing new about gas-fired infrared technology – in fact, it’s been visible in the smash repair market since around 2001,” explains Neale Laker, director of NDL Consultants, the exclusive partner to Barton Equipment.

Over a decade later, however, its reputation for high quality results and improved productivity is spreading.

“The infrared rays work at a completely different wavelength to conventional infrared, which is electrically generated,” says Neale, who is currently importing the Barton Zenith 2 (for spraybooth install) and the Kompact (for prep bays) from Italy, for distribution into Australia and New Zealand, the Middle East, North America and Asia.

“The machines create a wavelength that dries the substrate itself, as opposed to heating the metal panel that dries the material from the inside out; the latter causes inherent issues with trapped air and solvent boil.”

The Barton gas-fired infrared range is just one innovative product available to collision repairers: What are some of the alternative drying technologies for automotive paint?

IRT PowerCure

IRT PowerCure can “more than double your productivity”, says Ray McMartin, managing director of Sydney Automotive Paints & Equipment (SAPE). “It gives you the ability to apply primer, apply the basecoat, apply the clearcoat and completely cure the front end of a vehicle in half in an hour,” he says. “It would take well over an hour to do the same in a conventional booth.”

Designed and tested to work with Axalta products, IRT PowerCure’s drying results are guaranteed on solvents, water-based paints and primers.

“When the panels have cured and cooled down, it’s possible to immediately refit them to the vehicle,” Ray adds. “It’s also very inexpensive to run, because they only dry the panel that they’re set out to cure, meaning you don’t have to heat the whole booth.”

Key advantages:

- Fast drying (1m dry per minute on average)
- Quick curing
- High polish
- More vehicles through the spraybooth
- Cost savings on gas bills.



1.



2.



3.

IRT PowerCure in practice: Callaghan Collision Centre

Jason Hornby shifted his bodyshop, Callaghan Collision Centre, to Spies Hecker Permahyd Hi-TEC in the last quarter of 2013. He used the transition as an opportunity to upgrade his equipment, installing the IRT Powercure Arch at the same time.

“We do around 50 to 55 cars a week from our base here in the Sutherland Shire in Sydney,” Jason explains.

“We first had an infrared drying system installed back in 2000, but we recently put another one in when we transitioned to waterborne. The benefits include a faster dry between coats, and a faster at the end coat. This ultimately has allowed me to turn more vehicles over in that spraybooth, which has had a huge impact on profitability: I’d say we’re around 60% more productive. That’s the real advantage.”

Lowbake

Describing it as “the last frontier in paint drying”, Peter Dlabik, general manager of Lowbake, says the latest innovations in paint drying technology go to the heart of every bodyshop’s biggest complaint: the bottleneck in the paint booth, caused by the time it takes for paint to dry.

“To dry automotive paint 100%, it’s an overnight exercise. To shorten that paint drying cycle so you can put more cars through your shop, you need to look at alternatives,” he says.

Assuming one vehicle occupies the booth for 45-60 minutes to paint in the booth, an average day can traditionally allow for around eight cars to be processed, Peter says.

“That’s very optimistic, as most shops do around five cars per day,” he adds. “But with the same workshop, the same size and the same number of staff, Lowbake technology offers faster drying and spraying, meaning you can do more cars per day. Our experience has been that shops can do 15-plus cars per day – and a higher turnover means higher profitability.”

Lowbake is now being offered to the general market after five years of extensive testing in a closed market. “Everybody who has started using it so far is absolutely delighted in the results, and has reported back with much higher profitability,” Peter says

Lowbake in practice: Thompson and Robinson Smash Repairs

Thompson and Robinson Smash Repairs in Wollongong cite increased efficiency and improved productivity as the main benefits of installing their Lowbake infrared (IR) arch almost 12 months ago.

“We use the latest IR gas system, which means we’re now pretty much a rapid shop,” explains Tony Robinson, who switched to Standox Standoblue at the same time.

Tony, who co-owns Thompson and Robinson Smash Repairs with Michael Thompson, says the combination of waterborne paint with the latest IR gas machines is a winner. “It’s a much quicker, more productive way to do cars,” he adds.

1. Image caption goes here

2. Image caption goes here

3. Image caption goes here

Healthy Habits

Health Camps Focus on Total Wellbeing

Axalta has run a series of health and wellbeing camps to motivate employees to make healthy changes. We were thrilled by the positive impacts the camps had, particularly on technical consultant Oscar Trujillo, who has shed 26kg and counting!

Peak performance at work goes hand-in-hand with a healthy lifestyle and a strong work/life balance. That's why we decided to run a two-day wellbeing camp in each state, with the support of dietitian Kate Stoker, who runs Simply Nutrition on the Sunshine Coast.

"We talked about what healthy eating actually looks like and how to eat a more nutritious diet when they are out on the road and working long hours," Kate explains.

"For instance, it's really important when they're driving around and running between meetings that they're able to focus and concentrate. If you're not putting the right food and nutrition in, you won't be concentrating and putting your best foot forward."

Axalta technical consultant Oscar Trujillo picked up more than a few tips and has since implemented a healthier approach to eating. "I gained a lot of nutritional informational about meals and portion sizes that I've used in my daily life since the camp," Oscar says.

"I've been going hard and I've actually lost 26kg so far. When I wake up in the morning I feel so much better. The biggest change and the key thing I learnt was how to adjust my mindset. Ultimately, the choice to be healthy is yours and no-one else's."

- 1. Oscar Trujillo before
- 2. Oscar after losing 26kgs



Australian Guide to Healthy Eating

For tips about the amount and kinds of foods we should eat for health and wellbeing, plus a range of healthy recipes, visit www.eatforhealth.gov.au



NEW AXALTA PERSONNEL



ROD D'COSTA

Technical Consultant, WA

I started my apprenticeship at the age of 17 at Uneeda Tyre and Smash Repairs and I have been painting ever since.

I spent some time with a competitor paint company, as a technical representative and spent 3 years in the construction industry, as an industrial painter.



NATHAN BOUGHTON

Technical Consultant, VIC

I have over 16 years industry experience working in Sydney and now Melbourne spray painting.

I have joined the Axalta Victorian team as Technical Consultant and I am very excited about the new challenges and experiences Axalta have to offer me now and in the future.



ANTHONY ROBERTS

Technical Consultant, VIC

I have been in the industry for over 17 years, working most recently with Toyota OEM refinishing as Assistant Manager where the Toyota Fleet cars were resold with full OEM Paint warranties.

In this role I organised shop flow, quoting, paint panel and assembly.



PAUL MACLEAN

National Business Development Consultant

I have been involved in the industry for nearly 30 years, as a qualified painter and worked previously for ICI Autocolor in the UK and Asia before moving to Australia in 2000.

Whilst in Australia I have spent a total over 10 years working for Festool Automotive Systems and also worked for Farecla Products both here and In Asia Pacific.

BROWSING THE WEB WITH AXALTA

New and improved websites for Axalta,
Standox, Spies Hecker and Cromax

Axalta customers Australia-wide and across the globe stand to benefit when we launch our brand new websites later this year, with improved functionality, cleaner design and simpler navigation all on the menu.

Our new and improved websites will be streamlined so that our presence on the web provides a consistent, uniform experience to all of our customers across the globe.

The new sites, which are currently being rolled out in Europe, the Middle East, the United States and Africa, are due to go live in Australia and New Zealand by the end of the year.

They will reflect the visual identity of each of our brands Standox and Spies Hecker and Cromax, while also offering visitors an enhanced and comprehensive browsing experience.

What can you expect from Axalta online?

Access...

To the latest news, information and product launches across all of our paint brands and associated lines. Whether you want to research a particular product, learn about new technologies or find out how Axalta Business Services could move your business forward, our new websites can be your first port of call.

Technical Support...

To help you achieve your daily tasks and procedures and ultimately, to make your job easier. Our regularly updated websites aim to become your go-to resource for product updates, technical data sheets and safety information on any and every Axalta product in your paint room.

Visual Experience...

A clean, clear, bright white backdrop sets the scene for our brand headquarters online, where the focus is on ease of functionality. From the landing page, users can easily navigate products, services, colour and training. Best of all, browsing is consistent regardless of how the site is accessed, as the layout is designed for laptop, desktop, tablet or mobile phone accessibility.

Check us out online:

Axalta - www.axalta.com.au

Cromax - www.cromax.com.au

Standox - www.standox.com.au

Spies Hecker - www.spieshecker.com.au

Introducing Pre-LEAN

Getting Your Body Shop Ready for LEAN

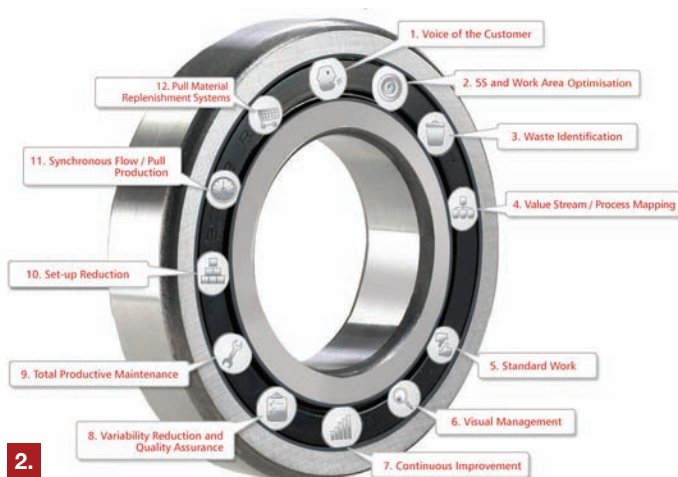
Experience has shown us that there are some fundamentals that need to be in place for the effective implementation of LEAN into the bodyshop. As a result, we have introduced the “Pre-LEAN” course.

Pre-LEAN not only provides the foundation for LEAN, it also helps to drive down cycle time and improve flow through the bodyshop. The course covers topics such as Blueprinting, Parts and Production Management, with the aim of improving touch time and ensuring that you have the right parts at the right place, at the right time. The pre-LEAN program also begins to introduce the 12 Principles of Lean.

In reviewing the resources we deliver to our clients, we’ve found that some collision repairers view LEAN as an imposition on them and their time, rather than seeing the opportunities and benefits the program brings for their business.

“LEAN, for me, is simple: it is about removal of waste within the system to ensure that you deliver value to your customer. Customers value quality, speed and cost, and these are the qualities that LEAN aims to bring to the forefront,” says Robin Taylor, Axalta Business Services Consultant.

Many of the issues that those in the collision repair industry are facing are the same and in many cases, the solutions are very similar. Yet, the way that those solutions are implemented can be quite different for many reasons.



2.

The nature of the business's relationship with their key referral networks can, at times, influence how processes are implemented, and the culture of the business impacts on how things are implemented.

As we visit our collision repair customers in the market, we notice that many have implemented a number of the LEAN principals and have seen benefit from doing so. 5S, Visual Management and Quality Standards are the items we see most frequently.

“I really enjoyed the day, and the content got me thinking in new ways”

Adam - Peter Simons Panelbeating Ltd, Auckland, NZ

Through the effective implementation of LEAN, a bodyshop will be able to decrease their cycle times by increasing the touch time per vehicle. They will also be able to improve employee efficiencies, due to employees not having to start and stop jobs due to missing parts or wasting time looking for equipment.

Ultimately, the aim is to move away from the concept of ‘in Monday and out Friday’, and all the stress associated with that philosophy.

Register today for a one-day Production Management Pre-LEAN Course that will help you to:

- Start the LEAN transformation with basic processes in place.
- Reduce repair cycle times and improve processes.
- Increase work volume from insurers and fleets.
- Implement blueprinting and other production systems.
- Improve customer service.
- Earn Two I-Car Points upon completion of the course!

Contact us today on 1800 292 582 to take the first step towards your LEAN journey.

1. Robin Tylor Conducting Pre Lean in Queensland

2. 12 Principles of LEAN

NEW

NAME LOGO TEAM

But the same great service remains as Axalta Business Services Relaunches!

With a new name, a new brand and a new team on board, Axalta couldn't be more excited to present Axalta Business Services – our value-add consultancy service, which offers a range of business solutions for Australian bodyshops.

The benefits of the performance services program are plentiful, ranging from training and courses on 'best practice' procedures, to industry networking opportunities and access to tools that can help you improve the way you market and manage your business.

"Our program is designed to help bodyshops leverage the depth and breadth of our experience, so they can then implement processes and systems that bring about greater productivity and profitability in their business," explains Ken Catford-Potter, Strategic Services Manager, Axalta.

Whatever your requirements, the Axalta Business Services team is here to help.



Meet the Team



KEN CATFORD-POTTER (NATIONAL)

Ken's passion for the paint industry began when he was working in his stepfather's paint distribution outlet while studying at university. Ken's drive for coaching customers towards more efficient and productive solutions is put to great use in his role as Axalta Business Services Manager.



ROBIN TAYLOR (WA & VIC)

Drawing on 25 years-plus industry experience, Robin focuses on mentoring and coaching Axalta consultants and clients in Western Australia and Victoria, while also establishing our LEAN Academy in Victoria. "This role gives me the opportunity to keep doing what I really love doing, which is coaching and training small business owners to become as productive and profitable as possible," he says.



SCOTT WISEMAN (QLD)

Scott joined the team in July 2014 with more than 20 years of industry knowledge behind him, most recently as the National Manager of a Partner Repairer Network for a global insurance company. "I'm looking forward to reconnecting with familiar repairers and meeting many new businesses. I'm excited to help in any way I can so they can achieve their goals."



WAYNE HOUGHTON (NZ)

Wayne joined Axalta in November 2011, bringing with him almost 30 years of experience in the industry, including 23 years as the owner of Christchurch business Perfect Autobody Ltd. Wayne sees business education as the critical component for the future sustainability of the repair industry. As NZ consultant, Wayne gets the opportunity to put his past experiences to use and help other businesses to improve their business performance and profitability.



FADI SAADA (NSW)

Having joined the company in 2007, Fadi became our business analyst in 2011 and joined the Axalta Business Services team in August 2013. "I enjoy how no two days are ever the same, you never know what the day will bring," says Fadi. "The greatest reward this role brings is helping our customers achieve their goals and dreams."



EWAN PETTIGREW (SA)

Ewan joined the Axalta Business Services team in April as its South Australian consultant. Ewan has had vast experience with LEAN in his previous role as internal consultant within the Royal Australian Air Force, where he led a number of improvement projects within the maintenance, engineering, administration, and logistics functions.

THE ART AND EASE OF A PERFECT FINISH

Standex®: One Visit Application

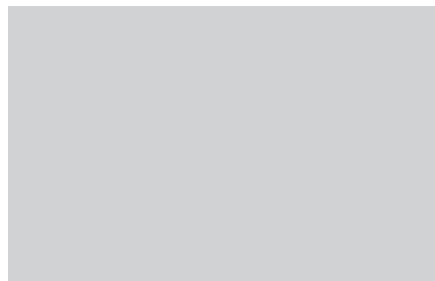
As one of the few brands to offer a complete One Visit Application system from filler to clearcoat, Standox can help you save time, materials and energy in your business.

Since the 1992 Automechanika show in Frankfurt, Standox has pioneered a technique that greatly accelerates the refinishing process: the "One Visit Application".

Revolutionary at the time and still progressive by today's standards, this technique saves time and money, as it does not require the refinisher to observe the usual intermediate flash-off times.

This gives collision repairers an important competitive advantage, as they will not only save time, materials and energy, but they can also send more vehicles through the workflow – resulting in greater productivity and profits.

This evolutionary technique is as pioneering now as it was then. We have constantly refined the technique over the years, we have an important knowledge lead, which benefits our customers. Many of our products – including undercoats, topcoats, basecoats and clearcoats – can today be applied in One Visit Application without intermediate flash-off.



Standex is the only paint brand to offer a range of products for use with One Visit Application to include Standox's primers, clearcoats, as well as Standoblue and Standohyde waterborne basecoats. And now includes VOC Xtra Filler.

Benefits at a Glance

One Visit Application slashes processing times and makes the repair process more efficient.

No need to observe the usual intermediate flash-off times.

Optimum through-drying, saving time and materials.

Excellent repair result, of the same quality as the conventional application in two spray passes.

Shorter booth operation times cut energy costs and improve the bodyshop's carbon footprint.

Leading car manufactures have approved the system for repairs.

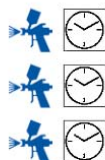
STANDOX

One Visit Application

Clearcoat.
Basecoat.
Filler.



Standoblue Basecoat



- ✓ One Coat
- ✓ No Flash Off
- ✓ Reduce Application Time



1 VISIT APPLICATION

Clearcoat.
Basecoat.
Filler.



Competition



- ✗ Multiple Coats
- ✗ Multiple Flash Offs
- ✗ Increased Application Time

With Standoblue's One Visit Application, you spray one coat each of filler, basecoat and clearcoat – and that's it. Unlike our competitors, Standox eliminates the need to wait around between sprays and simplifies the refinishing process down to three easy coats.

SMASH REPAIR SOLUTIONS

Rapid repairs with Standox's Standoblue

Seeking speed, accuracy and above all else, a perfect finish, Smash Repair Solutions turned to Standoblue.

With the latest in equipment, tools and procedures, Eurostyle Bodymaster is one of Australia's leading repairers of prestige European cars. Not content to rest on their laurels, the West Melbourne-based business has recently celebrated the launch of their second collision repair business.

Moving forward with industry trends, their new venture Smash Repair Solutions sees them align with insurer RACV, with a new rapid repair facility in Richmond that focuses 98% on insurance work.

Glen Keddie, manager of All Cars Paint Supplies, helped get Smash Repair Solutions set up with the Standoblue waterborne paint system earlier this year.

"They've only been using it for a few months and they love it," Glen says. "They're a volume shop, primarily processing insurance work and they do a lot of prestige cars, hence why they chose the Standoblue range, as it has BMW and Mercedes OEM approvals."

Co-owners Chris Beatty and Paul Anthony, who have operated Eurostyle for three years, transitioned from a competitor waterborne product to Standoblue.

"We had every paint company come through to demo their product and we ultimately went with Standoblue, as the process from start to finish, including colour matching, was top quality. We're working with the VOC Clear and the finish is probably the best I've seen," explains Paul.

Their gas infrared paint curing system, installed to complement Standoblue, has also helped them meet their productivity goals. "It makes the process so quick. It's all about turnaround and getting the car back to the customer as quickly as possible," Paul says.

"...we ultimately went with Standoblue as the process from start to finish, including colour matching, was top quality"

Support received from Axalta has been another key benefit since transitioning to Standox, he adds.

"If we've had any questions with a particular paint or an application, Michael Kirchner has been straight onto it. But it's not just Michael – all the consultants are very efficient and they all know what they're doing, which is very valuable. For myself and Chris, we're panel beaters by trade so it offers great peace of mind, to have people around us who know the product inside and out."

1. ??????????????

2. ??????????????

National MSO Manager - Michael Kirchner

Distributor - All Cars Paint Supplies

Paint System - Standoblue



Western Pacific Autobody

STILL LOVING STANDOBLUE®, TWO YEARS ON

Western Pacific Autobody in Bassendean, WA, was the first place in Australia to install Standox® Standoblue. Two years on, the Authorised Mercedes-Benz Autobody dealer couldn't be happier with the results.

"Our Autobody premises were created to service our Mercedes-Benz clientele. All of our equipment and training is purely bought or specialised for Mercedes-Benz, which allows us to offer an efficient, high quality service," he explains.

Western Pacific Autobody is unique in its market, as it was launched in October 2012 as the first purpose-built, solely Mercedes-Benz Autobody dealer in the state.

This extends, of course, to their paint system. When establishing their workshop, they installed Standox® Standoblue waterborne paint, which is authorised and approved by Mercedes-Benz.

Matthew Zapantis, General Manager, says every part of the business is geared towards offering premium services and supplies to the prestige car brand. They even have a fleet of loan vehicles available to their customers.

"It's the same product that's being applied in the factory, which means it's easy for our guys to get the same factory finish," adds Matthew, who leads a team of 16 staff. "We're very happy with the results we're getting and we've never had any issues."



2.

Technical Consultant - Wade Magatelli

Distributor - Park Automotive

Paint System - Standoblue

Going Green at H. Harvey Prestige

From solar panels and waterborne paint to comprehensive recycling programs, H. Harvey Prestige's commitment to going green is second-to-none.

In keeping with their commitment to becoming as sustainable as possible, H. Harvey Prestige has installed 440 solar panels, producing 100kw of power.

"Installing solar to a repair facility such as H. Harveys is a large commitment financially, but with future trends and sustainability in mind, we decided to commit to long-term savings by installing the solar system," explains director Mark Wells.

"We believe that within three or four years, the system will be paid for and then returning savings on energy."

As the only authorised Mercedes-Benz repairer on the Gold Coast and Tweed Heads, H. Harvey Prestige recently installed Mercedes-approved Standox® waterborne Standoblue. They chose Standoblue for it's "greater environmental

advantage, and a finish quality that better meets the OEM finish", Mark says.

"It's a great product. At Harveys we're always looking at new technologies and trends to improve our environmental footprint. Most vehicles these days are painted with waterborne, and we want to try and stay ahead of technology – or as close to it as we can," he says.

Harvey Prestige's eco-choices:

- Installed 440 solar panels
- Battery storage and back up system
- Use Standoblue® waterborne paint
- Recycle cardboard, aluminium, metal and plastic
- Recycle water for washing vehicles and garden care, with a 30,000 litre underground tank
- Solvents used in spray gun cleaning are recycled and reused

Where Sustainability Reigns Supreme



1.

1. Aerial photograph of roof solar panels on H. Harvey Prestige building

- Staff supplied with individually engraved aluminium water flasks and chilled filtered water stations, rather than using plastic water bottles.
- Compost bin located outside staff lunch facility for composting food scraps and leftovers for surrounding gardens.

Technical Consultant - Scott Town

Distributor - Oz Trade Supplies

Paint System - Standoblue

STANDOX LEADS THE CHARGE IN OEM APPROVAL

Approved Coatings for a Premium Finish

Standex® supplies refinish and OEM coatings to dozens of leading vehicle manufacturers throughout the world, boasting more OEM approvals than any other automotive coatings supplier in the world.

As a part of Axalta™ Coating Systems, Standox has a first-hand opportunity to work with OEMs to ensure that the coatings for paint repair are in lockstep with our original equipment coatings.

As a testament to the outstanding performance of Standox systems, top car manufacturers across the globe have officially approved Standox for warranty repair work on their vehicles.

In fact, Standox has more OEM approvals than any other automotive coatings supplier in the world, which is the ultimate stamp of quality. To ensure consistent product quality and colour accuracy, Standox employs the highest level of quality control for the raw materials used to manufacture our refinishing products.

Some of our partnerships include:

Acura	General	Mercedes	Skoda
Audi	Motors	Mini	Smart
BMW	Honda	Opal	Toyota
Chrysler	Infiniti	Porsche	Vauxhall
Fiat / Alfa (Group)	Jaguar	Renault	VW
Ford	Lexus	Seat	Volvo
	Mazda		

As a result of our OEM experience and reputation, Axalta is also a leader in aftermarket paint approvals.

What are OEM approvals?

Official endorsements from original equipment manufacturers (OEMs) serve to confirm that a particular refinishing system or paint product has met their requirements and quality standards. Approved

refinishing systems or paint products are recommended to the dealer network and become a “preferred choice” for use in collision repair and paint warranty work.

Why are OEM approvals so important?

OEM approvals protect the customer’s warranty, because the system or products have already been pre-screened by the car manufacturer. They provide peace-of-mind for the car manufacturer, the refinisher and most of all, the car owner.

What does this mean for you as a collision repairer?

From a car owner’s perspective, OEMs provide assurance that the paint manufacturer and the car manufacturer have an ongoing relationship – one that will ideally result in their vehicle being restored to pre-accident condition. As a collision repairer, you can leverage this reputation and relationship to attract new clients and grow your business

Bruce Bennett, owner of BMB Prestige Collision Repairs, points to Standox’s OEM approval status as one of the key benefits to using the Standoblue waterborne range.

Their business is a certified, independent repairer for Audi, Mercedes, Lexus, Nissan GTR and the Subaru Infinity, and because Standox is approved with their automotive partners, they can trust that they’ll always achieve the quality of finish that their prestige customers expect.

“Using Standoblue, we can replicate the finish that was originally on the vehicle, which is really important,” Bruce says. “It’s a completely different kettle of fish.”



RECOMMENDED BY LEADING CAR MANUFACTURERS AROUND THE WORLD!

SURFACERS

The Right Surfacers for Every Field of Application

The quality of the paintwork as a whole depends essentially on the right choice of surfacer. Spies Hecker surfacers provide high processing security and satisfy the preconditions for high-grade paintwork. They ensure optimal flow and thus a brilliant surface finish. Spies Hecker surfacer products are also geared to specific applications and special workshop conditions. The wide range of surfacers permits precise adaptation to the particular requirements.

High Performance

NEW Permasolid® HS Performance Surfacers 5320

- Very good overspray absorption
- Excellent vertical stability
- Fast drying
- Very good sanding properties
- High solids content=high coverage
- Approved by several car manufacturers

NEW Permasolid® HS Wet-on-Wet Surfacers 5330

- 2K surfacer, quick and easy to apply
- Rapid flash-off: 15 – 20 minutes
- Particularly suitable for rapid recoating with Permahyd 280/285 and Permahyd Hi-TEC 480 and for new parts
- Good paint flow every time

Permasolid® HS Express Surfacers 5250

- 2K surfacer for high productivity
- Good paint flow
- Fast drying, sandable after an hour at 20 °C
- Very good Infrared drying

The Classics

Permasolid® HS Premium Surfacers 5310

- 2K surfacer with reliable processing characteristics
- Outstanding sanding characteristics and build
- Well suited to Infrared drying
- Ensures outstanding paint flow

Permasolid® HS Vario Surfacers 8590

- Versatile 2K surfacer
- Suitable as a non-sanding and sanding surfacer
- Reliable processing
- Good isolating characteristics even on old
- thermoplastic paintwork
- Very good paint flow

The Specialists

Permasolid® HS Transparent Sealer 5185

- Rapid wet-on-wet application
- Suitable as an adhesion promoter
- Also suitable for isolating polyester substrates

Permasolid® HS SpectroFlex Surfacers 5400

- Pigmented 2K HS surfacer system
- Colour variants are produced by mixing 6 ground colours
- Suitable as a non-sanding and sanding surfacer
- Very quick flash-off
- Outstanding build
- Suitable as an interior paint



Spot On Panels

Loyal to Spies Hecker for 30+ Years

In the last 30 years, we've supported loyal Spies Hecker customer Vesco Jolevski as he expanded his collision repair business from one small shop in Sunshine to a thriving Multiple Site Operator (MSO), with four locations in Melbourne's western suburbs.

Owned and operated by Vesco Jolevski since the early 1980s, Spot On Panels today employs around 60 people.

"The first branch was established at Sunshine, and Vesco added the North Sunshine branch around 15 years ago, before launching in Deer Park five years ago and in Maribyrnong two years ago," explains Melinda Tofkovski, General Manager.

From day one, the business has used Spies Hecker.

"It's a good product and the qualities are there to contribute to a great result every time. We rarely have any issues with it and it helps us to achieve a good quality of repairs and workmanship," Melinda says.

Just as important as the quality of the product, Melinda adds, is the relationship that Spot On Panels has developed with Axalta over the last three decades. Melinda has been part of the business for 16 years and works closely with Axalta's Michael Kirchner to ensure that they're up-to-date with the latest technologies.

For instance, with an eye on the future, Spot On Panels has already been investigating the opportunities that moving to waterborne may create, with demonstrations and cost-mapping already underway.

"We've also enquired with our booth installers as to associated costs and the process with making the transition," Melinda says.

"Working with Axalta, we've had a number of staff training nights, not only in the paint department but also with our foreman, estimators and office staff in relation to productivity, turn-around times, key to key, customer service and OH&S."

They are also currently contemplating expansion into a fifth location, which would mean adding to their extensive range of loan cars – 130, to be exact – which are available in various makes, models and

National MSO Manager - Michael Kirchner

Distributor - Automotive Paint Supplies

Paint System - Spies Hecker Basecoat Series 293/295

"It's a good product and the qualities are there to contribute to a great result every time."

class sizes, from small cars and people movers through to tradesman vans and prestige vehicles.

"They've got our branding sign-written on them, so it's a really effective form of advertising," Melinda says. "Our website also helps in terms of marketing, as a lot of our younger customers and busier customers prefer their first point of contact to be online."

1 & 2. Spot On Panels Bodyshop



2.

LACEY PRESTIGE AUTOBODY

////// 25 Years with Spies Hecker, and Counting //////////////

User-friendly qualities, accurate colour matching and a superior finish offer huge appeal, but it's the ongoing support and training from Axalta™ that has encouraged Lacey Prestige Autobody to stick with Spies Hecker® for the long haul.

For more than two decades, Lacey Prestige Autobody – established by Ray Lacey in 1960 – have proudly used Spies Hecker.

“Spies Hecker offers a very good all-round, user-friendly product,” says owner/operator Brett Lacey, who bought the business from his father in 1989.

“When we interview a prospective new spraypainter, as soon as they see that we’re using Spies Hecker, they’re put at ease straight away.”

Brett cites the business’s long relationship with Axalta as a key benefit, particularly as they were used as a demonstration shop for Spies Hecker many years ago.

“Regardless of who we’ve dealt with in the management teams at Spies Hecker, it’s been a relationship that I’ve enjoyed,” he says.

“We’ve always maintained that what we know and trust, we will try to stick by, not foregoing that we have tried and tested other brands along the way. But, we always come back to Spies Hecker.”

As solvent paint users, Lacey’s Prestige – a Suncorp repairer – will soon look at moving to Spies Hecker’s waterborne range, Permahyd® Hi-TEC. “We work on a fair range of badged OEM work, so the importance of getting into water-based products is even greater,” he adds.



1. Lacey Prestige Autobody Paint Booths
2. Lacey Prestige Autobody Premises

Technical Consultant - Mark Bell

Distributor - Crash Supplies VIC

Paint System - Spies Hecker
Basecoat Series 293/295

1975 Stingray Corvette: A LABOUR OF LOVE

Spies Hecker Goes the Distance

Grant Rayner chose Spies Hecker to repaint his 1975 Stingray Corvette in 2001 – and today, the vehicle looks as spectacular as it did the day it was repainted.

A passion for cars clearly runs in Grant’s family; his uncle, Joseph, was one of the best automotive spray painters he’d ever seen, while his brother-in-law is a panel beater and his brother a mechanic.

Both Grant and his father were automotive spray painters. Grant has had a varied career, with a stint as a taxi driver and 15 years spent in the merchant navy. An injury in his early 30s ended that journey, so Grant turned back to his passion: cars.

In 1997, he purchased a 1975 Stingray Corvette and a four-year labour of love followed to bring her back to life.

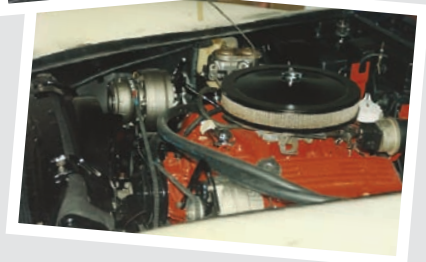
“It was metallic red when it was manufactured, but along the way someone changed the colour to white. I contemplated reverting it to its original red, but I wanted a colour that would show off the pearl so I decided to repaint it Hyandai Bella Blue,” Grant explains.

While he had qualified tradespeople rebuild the mechanics of the Corvette, Grant painted it himself.

“I fell in love with Spies Hecker. With a product like this, you know that the paint job will last the life of the vehicle. I painted it 13 years ago and it still looks as good as it did back then,” he says.

“You sometimes see cars three or four years after a paint job and the paint’s deteriorating. By using a quality material like Spies Hecker, it’ll not only save you money and time, it offers long-term quality and durability, right up to the top coat.”

1. Stingray Corvette prior to restoration
2. Stingray Corvette after to restoration



Babbage & McCullough TRANSITION TO WATER

Jimmy Arps has owned and operated Babbage & McCullough, based in Timaru in New Zealand's south island, for 25 years. He says one of the best business decisions he's ever made was to transition to Spies Hecker's waterborne range.

"We have nine staff here and we predominantly do insurance crash repairs, along with a little fleet work for our local customers. I've seen lots of changes in the industry over the years, which is why we've had to keep moving with technology," Jimmy explains. "We send all of our guys to iCar for regular training and we moved to waterborne paint as that's the way the industry is going."

It was around 18 months ago that Jimmy began looking for a waterborne solution, in an effort to improve productivity and minimise wastage.

"Babbage & McCullough were with an opposition brand using a solvent paint system, but they wanted to move to a waterborne product so they could get up with the latest technology and stay at the forefront of the industry," explains Miles Bertling from Spies Hecker importer LJ Smits, which helped them to install their new waterborne paint system last year.

By working closely with LJ Smits, Jimmy says the transition from solvent to Spies Hecker water was very smooth.

"We're the furthest down the south island, in terms of a shop that is using water, and we've had no problems at all regarding temperatures; the mixing bays are heated so the water can't freeze, and so we haven't had any issues at all."

His painters have "grasped it really well", he adds. "They love it, and they don't ever want ever want go back to solvents. Going to water is probably one of the best decisions we've made in our business, right from prioritising the health of our staff, to the savings that we're making in getting rid of our solvents. It also does save a lot of time in the long run."

- 1. Babbage & McCullough Premises
- 2. Bodyshop in action
- 3. Babbage & McCullough Staff



"One of our best business decisions yet"



Technical Consultant - Alan Manning

Distributor - LJ Smits

Paint System - Spies Hecker Waterborne

CROMAX®

Gets New Label Design

Soon bodyshops will begin to see new-look labels from Cromax®, on all of the brand's product lines. The fresh design brings the labels in line with the strong new Cromax® visual identity, launched in 2013.

With our new labels for the products of the Cromax® brand, we've set out to make your life easier, so you can move on to other things more quickly. The new-look labels have been designed in such a way that it is now quick and easy to identify the product families.

Each of the product families - Cromax® Pro Basecoat, Centari® and Imron® Fleet Line - have their own new and distinct design pattern. But they are immediately identifiable as our well-known and highly-productive Cromax® brand of products.

But our new look goes even further than that. In addition to the product families each having their own design, the bright, fresh looking labels are now conveniently colour coded by product type.

It's easy to distinguish binders (dark red) from tints (rainbow), undercoats (green) from clearcoats (blue-grey), thinners (blue) from activators (ochre), and degreasers (turquoise) from additives (grey) at a glance.

Each can will now have a wide, coloured band across the front that clearly shows the product code in large, bold type. The main product descriptor and, if a tint the colour name, will also appear in this ribbon. This makes the new labels easy to organise and to identify, at a glance, in the mixing room.

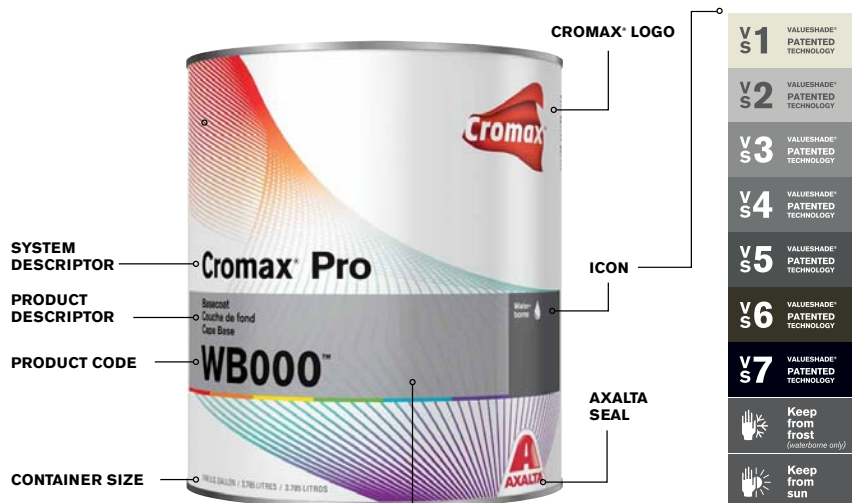
And, when appropriate, the band contains additional information, such as storage advice (Keep From Frost or Keep From Sun) in the form of pictograms, or the respective ValueShade® number.

ValueShade® provides the optimal undercoat for every topcoat colour. For maximum flexibility, the new labels have also been designed to be suitable for a selection of auxiliary products that go across all product families.

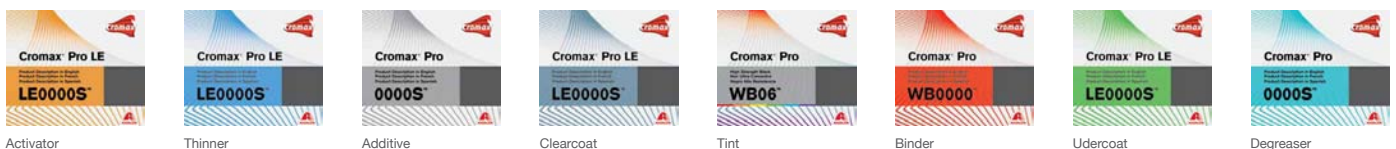
"Although the can may sport a new and different design on the outside, the same Cromax® brand quality, reliability and productivity is on the inside,"

"...makes the new labels easy to organise and to identify..."

For more information on the new labels or to find out more about Cromax®, please visit www.cromax.com.au.



PRODUCT COLOURS



Activator

Thinner

Additive

Clearcoat

Tint

Binder

Undercoat

Degreaser

Seaford Crash Repairs

Cromax Repairer's Commitment to Quality

From the smallest dent to the most complex respray, no job is too small or too large for the team at Seaford Crash Repairs, situated around 45 minutes southeast of Melbourne's CBD.

Family owned and operated Seaford Crash Repairs was established in 1996. Almost two decades on, owner Ted remains at the helm in partnership with his son, Steve Sferruzzi.

"We're a crash repairs business, specialising in insurance work – that's where the majority of our referrals come from, along with word of mouth," explains Steve.

A recent extension of workspace was inevitable due to an ongoing increase in work. "Our team have worked extremely hard to obtain the excellent reputation we have so an extension was necessary to handle the growth of the business," explains Steve.

They run a lean operation with a staff of 10, and they invest heavily into the latest crash repair technology, including state of the art equipment and spray booths with infrared drying systems that can bake an entire car in 20 minutes.

It was their commitment to quality that led Seaford Crash to begin working with Cromax in 2012, according to Steve.

"The main driver for moving to Cromax was price and productivity, and we've been really happy with the results," says Steve, a qualified spray-painter with a passion for detail. "We're using the solvent paint system right now but we're looking at moving to waterborne in future."



Technical Consultant - Mick Tutty

Distributor - Crash Supplies - Adelaide

Paint System - Cromax

1. The team at Seaford Crash



Able Motor Bodies: Refreshed and Renewed

1. Able Motor Bodies Premises

A locally owned and operated crash repair business that has built its reputation on experience and trust, Pep's Crash has always put its customers first. That's why business owner Pep Severino decided to embark on a complete workshop makeover, complete with a brand new name, Able Motor Bodies.

The business has been established in the St. Agnes area of South Australia for over 28 years, during which time they've built a loyal customer base. Their qualified automotive repairers routinely works on crash repairs, spray painting jobs, dent repairs and even scooter repairs and paintwork.

Their primary goal is to restore your car to its natural state pre-collision, Pep explains, which is why they pride themselves on remaining up-to-date with the latest news and technology in the industry.

That's what lead Pep, who uses the environmentally friendly VOC Cromax Centari range, to complete substantial refurbishments in early 2013.

"My feeling is, either you stay in the trade and invest in your own growth, or you get out," Pep says.

"Everything is new now; we've got a new wash bay, solar panels, a rainwater tank, Global Jig straightening machine, a low bake oven. We're set up with the works."

The makeover even included a new name, with the business rebranding from Pep's Crash to become Able Motor Bodies.

One thing that hasn't changed is their commitment to a high standard of work, as Pep says he always aims to meet and exceed expectations – whether you're driving a luxury vehicle or a run-around scooter.

"We specialise in scooter repairs, especially Vespas; I did one years ago and progressed from there. We get a bit of work in this area, word of mouth referrals work for us!"

Technical Consultant - Rick Tutty

Distributor - Lakeside Nissan

Paint System - Cromax Centari

WIZARD

AUTO REPAIR

Celebrating 50 years in the Industry!

Axalta™ is proud to support our longest-standing Cromax® customer, Wizard Auto Repairs, who this year celebrate 50 years of serving the Brisbane market!

The second-generation automotive body repair facility has been operating in the Taringa and Indooroopilly area of Brisbane for five decades.

“My father started the business in 1964 and I’ve worked here for 25 years. I’ve worked here a number of years and in December 2007, he retired and I took over operations,” explains owner Scott Holden.

“The bulk of our work is insurance, although we have a fairly good balance of fleet and private work as well. We also work with a couple of nearby prestige car yards and we’re factory approved repairers for Subaru and Lexus.”

The paint and panel business employs 10 staff and Scott says they are committed to continually investing in modern repair practices, training, equipment and technology. This includes their paint system, which has been plugged into the Cromax brand for over 20 years.

“We were the first user of Cromax in all of Queensland, so we’ve been using it as long as it’s been in the market!” says Scott. “My staff love using it – they wouldn’t consider using anything else, which I think is testament to the quality of the product.”

Wizard Auto Repairs has recently started working with Axalta Business Servicess, in an effort to drive even more efficiencies and opportunities to grow the business.

“We’ve just started working with that team and have attended our first training program. We’re very interested in learning more about the LEAN processes,” Scott says.

They also have a professional website, which Scott says has been successful in driving new business.

“We ask our customers to fill in a questionnaire when they come to us, which asks how they found out about us, whether it was an insurance referral, a personal recommendation or a new client who has responded to marketing. Our website is getting more ticks in the box, so it’s gaining momentum,” Scott says.

“My staff love using Cromax - they wouldn’t consider using anything else...”



1. Able Motor Bodies Premises



TELWATER TURNS TO AXALTA

Nason Industrial on the High Seas

Producing upwards of 30 boats per day (or 12,000 boats annually) and 6,000 trailers per year, Telwater – one of our newest Nason Industrial customers – is Australia’s most prolific producer of aluminium boats and trailers.

Based on the Gold Coast with a staff of around 230, Telwater is “the largest aluminium boat manufacturer in the southern hemisphere”, explains Madeline Bishop, marketing manager for Telwater.

“We manufacture a range of different brands, including Quintrex, Stacer and Savage, and we construct all of our boats on site here, from 2m to 7m; we also manufacture engines off-site. So we can supply whole packages of boats, motors and engine packages,” she says.

Early this year, we visited them to demonstrate how Nason Industrial could assist them with process control, while also improving productivity. As a result, Telwater transitioned to the Nason Industrial range, including paints, thinners, primers and topcoats.

“Nason offers our boats a very glossy and clean finish”

Telwater production manager Brad Drake says the durable, high quality paint system suits their specific needs in the marine industry.

“Axalta is a recent addition to our paint workshop; we began using the Nason Industrial range in mid-March this year, and we now use a wide selection of their products,” he says.

They enjoy being able to offer their customers a wide range of colours to choose from when buying a boat, with the most popular choices being blue, black, grey and red, and Brad says they couldn’t be happier with the finish achieved with Nason Industrial.

“Nason offers our boats a very glossy and clean finish, similar to that seen in the automotive industry, and being a polyurethane material, it is climate-resistant and resilient to elements – such as the sun – that are undeniable factors of boating.”

Technical Consultant - Glenn Holloway

Distributor - Ozcar Trade Supplies

Paint System - Nason Industrial



1.

1. Telwater manufacturing site

THE ULTIMATE FINISH
www.axalta.com.au

25



RECOGNITION AWARDS

BMB Prestige Collision Repairs

30 YEARS +



1.

1. BMB Prestige Collision Repairs diagnostics bay

Sold on Standoblue's depth and shine

BMB Prestige Collision Repairs chooses to work only with the best quality equipment and materials. Transitioning from Standox® solvent to Standoblue® water was therefore a natural decision.

Certified repairers for Audi, Lexus, Mercedes, Nissan GTR, Infiniti, Daimler Chrysler and Subaru vehicles, BMB Prestige Collision Repairs prides itself on utilising leading-edge technology in all facets of the business.

Last year they transitioned to the Standox® Standoblue® waterborne range, after 25 years of using Standox's solvent-based paint system.

"We were the first users of Standox in Australia. I started the business in August 1977 and we began using Standox as soon as it was brought to the market in the late 1980s," explains Bruce Bennett, owner of BMB Prestige Collision Repairs.

"Now that we're using water, it's quicker, the colour matching is better, it's very user friendly and it's quick to learn. None of our painters would go back to solvent."

With over 40 staff, the busy collision repairer routinely works on high-end vehicles, which is where the benefits of water truly shine.

"We do a lot of European vehicles that are already done in water, so it's much easier for us to get that depth and shine in the finish now that we're using Standoblue," Bruce says. "We're extremely happy with the support we get from Axalta," he adds.

Gary Presnell Bodyworks

25 YEARS +



2.

2. Gary Presnell Bodyworks Premises

Owned and operated by Gary & Lynn Presnell for more than 30 years, with the help of their daughter Kate, Gary Presnell Bodyworks has developed a reputation as one of Tasmania's top accident repairers and panelbeaters.

Having worked with Spies Hecker solvent basecoat for more than 25 years, the collision repairer also uses our HS275 direct gloss top coat.

"They're quality, reliable products with manufacture approvals and warranties, and we get the back-up we need when required, with great technical support," Gary says. "Twenty-five years of using the brand speaks for itself!"

Lacey Prestige Autobody

25 YEARS +



3.

3. Lacey Prestige Autobody Premises

Collision repairer Lacey Prestige Autobody, based in Burwood in Victoria, has been finishing vehicles using Spies Hecker paints for as long as owner/operator Brett Lacey can remember.

The family-owned business has been up and running since 1960, with Brett taking over from his father Ray in 1989.

"Over the years, we've tried and tested other paint brands," Brett says, "but Spies Hecker always stands out as a very good all-round, user-friendly product."

Brett's business is also known as Lacey Panel Works Pty Ltd but in recent years has changed its trading name to Lacey Prestige Autobody.

30 YEARS +

STANDOX

BMB Prestige Collision Repairs
BLACKBURN, VIC

25 YEARS +

SPIES HECKER

Lacey Prestige
BURWOOD, VIC

Gary Presnell Bodyworks
INVERMAY, TAS

20 YEARS +

STANDOX

Stuggart Autos
WELSHPOOL, WA

Phoenix Vehicle Restoration
HARBORD, NSW

SPIES HECKER

Rex Davies Crash Repairs
PORT AUGUSTA, SA

CROMAX

Pope Crash Repairs
BEVERLEY, SA

15 YEARS +

STANDOX

Primo Smash Repairs
OSBORNE PARK, WA

K L Crash Repairs
BLACK FOREST, SA

McMillan Body Repairs
BLACKBURN, VIC

Wagner Crash Repairs
WILLETTON, WA

Osborne Smash Repairs
OSBORNE PARK, WA

Port Panel Shoppe
PORT ADELAIDE, SA

Gawler Bodyworks
WILLASTON, SA

Nick & Alberto's Auto Smash Repairs
OSBORNE PARK, WA

SPIES HECKER

Parramatta Smash Repairs
North Parramatta, NSW

All City Smash Repairs
Banksmeadow, NSW

Panel One
Alexandria, NSW

Al Hourigan Panel & Paint
Sarina, QLD

Richards Crash Repair
MT GAMBIER, SA

Royal Automobile Association of South Australia
MILE END, SA

Frank Mangano Body Repairs
WOOLANGABBA, QLD

CROMAX

Pacific Reproductions
NORTH NARRABEEN, NSW

Clarke Body Repairs
SOMERTON PARK, SA

10 YEARS +

STANDOX

Pedro's Paint
WILLUNGA, SA

Stokes & Renk CarCraft
O'CONNOR, WA

Brisbane Collision Centre
ROCKLEA, QLD

SPIES HECKER

Emu Plains Smash Repairs
EMU PLAINS, NSW

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Scotts Honda Paint & Panel
ARTARMON, NSW

Treva Ford
LISMORE, NSW

Autocraft Collision Repairs
LONSDALE, SA

Redmans Auto Bodyshop
ESPERANCE, WA

Impact Panel Works
MOOROOKA, QLD

Keith Hall Bodyworks
CLERMONT, QLD

CROMAX

Mosman Smash Repairs
BROOKVALE, NSW

Kustom Motor Finishers
QUEANBEYAN, NSW

Euston Smash Repairs
ALEXANDRIA, NSW

McDermott Aviation Pty Ltd
COOROY, QLD

El Rancho Kustoms Kingaroy
KINGAROY, QLD

Precision Body Works
SLACKS CREEK, QLD

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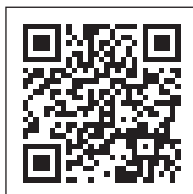
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